



Dr. Christian Marcolli

Areas of Expertise

Personal Leadership
Excellence – sustainable
high performance

Leadership under difficult,
changing conditions

Peak performance of teams

Organizational Health



Dr. Christian Marcolli is a world-class expert on sustainable high performance, coaching executives and business leaders, market-leading brands and elite athletes all around the world to achieve outstanding results. In the media he has been called “one of the greatest experts of teams” and “the secret behind the success of the sport stars.” His clients are the global market leaders of today – and tomorrow. He is the founder and owner of Marcolli Executive Excellence, a specialized, boutique-style management consulting firm focused on fostering personal leadership excellence, driving team effectiveness and creating organizational health.

Since 1997, Christian has successfully helped individuals, teams and entire organizations around the globe to accomplish peak performance, resulting in incomparable long-term, sustainable success. He works with hundreds of clients each year, utilizing pioneering strategies and cutting-edge research. In parallel, Christian is a performance coach to some of the world’s finest athletes and teams. This elite roster includes tennis stars, Olympic gold medal winners and world champions.

Christian’s passion for optimal performance is reflected in his writing, speaking and consulting. Christian is the award-winning author of the business books ‘The Melting Point’, ‘More Life, Please!’, ‘Teach Me Patience – NOW!’, ‘Equip Yourself To Be a Business Champion’ and ‘Spotlight on Performance – Executive Inspiration’, a selection of his inspiring essays. Whether working one on one with a client, or speaking at a large event, Christian touches and inspires with authenticity, substance and humor. The Neue Zuercher Zeitung described his work as “an experience that will stay with you for life.” Developing Leaders Magazine stated, “Dr. Marcolli has achieved more than most, recently publishing comprehensive data on participant outcomes”.

Prior to founding Marcolli Executive Excellence, Christian was an elite athlete, playing soccer professionally for several years. Afterwards, he took the leading role for six years in holding sports lessons in Swiss federal jails – an extremely demanding socio-psychological environment. Christian earned his Ph.D. in Applied Psychology at the University of Zurich, Switzerland. In 2000, he was awarded the title of “International Certified Mental Training Consultant” by the International Society for Mental Training and Excellence and the International Coaching School of Canada. He completed his training in Performance and Sport Psychology in 1996 at the University of Ottawa and has extensive and comprehensive expertise in systemic coaching.

Christian lives with his wife and his two sons in Switzerland. His mother tongue is German; he also speaks English, French and Italian fluently. He conducts his programs in English as well as in German.